



CONTAINER OWNERS ASSOCIATION

COA Members Newsletter: Issue 44, September 2010

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1. Members Questionnaire: 3 minute feedback required

With this newsletter, we are sending out a Feedback Form, requesting comments from Members about the COA.

This will just take a few minutes to complete. The COA is **your** Association and **your** opinion counts. Please respond before 14 September 2010.

2. COA Report on Alternative Flooring Materials: 2010 Revision

The COA's "New Materials" Working Group has published the 2010 Revision of its "Report on Alternative Materials for Container Flooring".

The publication summarises developments since the WG's last report in August 2009, while also providing information on the current market for alternative floor materials.

A comprehensive list of alternative floor materials and suppliers is published. In addition, the report also provides a comparison table of alternative materials.

COA Members can download these Reports from the Home Page of the COA Website (www.containerownersassociation.org).

3. COA Container Pavilion at Intermodal 2010: 3 Sponsorship spaces remaining

Intermodal Europe 2010 will be taking place from 30 November to 2 December at the Amsterdam RAI.

As at previous Intermodal Europe exhibitions, the COA will be organising a Container Pavilion, sponsored by COA Members. Sponsors are offered a number of promotional opportunities prior to the event, and during it. Plus they are offered the use of private meeting-rooms, where they can arrange to meet their customers and business contacts.

Provisional interest has been high, with just three Sponsorship Spaces remaining. If your company is interested in taking one of the remaining Sponsorship Options, please email Patrick Hicks on: secretary@containerownersassociation.org for further details.

4. Shanghai Conference Presentations available for Members

A reminder to Members that PDFs of the presentations made at the 7th COA Members Meeting in Shanghai in June may be downloaded by COA Members from the COA website. Go to: <http://www.containerownersassociation.org/25.html> to download the presentations and view some photos.

5. Latest Flexitank News: Download the 2nd Flexi-Newsletter

The 2nd COA Flexitank Members Newsletter has been published and can be downloaded by COA Members from the COA Website (www.containerownersassociation.org)

The issue includes

- An Update on COA Flexitank Code of Practice
- The adoption of the COA Standard Impact Test Report Form
- Next Steps – and next Flexitank Meeting

6. New Korea Branch Director introduced

In mid-August, the COA Korea Regional Branch met to formally introduce the new Regional Branch Director, Mr. Oh-In, Kwon, Vice President, Marketing Division, STX Pan Ocean and Head of Container CIC.

There were a total of 12 Participants at the meeting from seven shipping lines (STX PanOcean, YSC Line, Sinokor, CK Line, HMM, Hanjin and Heung-A)

The meeting discussed how the COA could assist in the formation of a co-operative group between the Korean carriers to help the development of the Korean carriers' container management/operation. It was agreed that firm decisions would be made at the next COA Regional Branch meeting in October.

7. AusIntermodal 2010, Melbourne

The COA's Australasian Regional Branch is one of the supporting Associations of the AusIntermodal Conference (Melbourne, 9-10 November 2010). Lindsay Carthew, Regional Director of the COA's Australasian Regional Branch, will be moderating Day 2 of the Conference.

COA Members wishing to register for the conference are offered a 10% discount on the conference registration fee. More from: www.ausintermodal.com

8. New Members

The COA is pleased to welcome the following New Member to the Association:

- **Safi (www.safi-limited.com)**
Manufacturer of corrosion-resistant valves and actuators
- **Shandong Shouguang Jianyuanchun (www.jianyuanchun.com)**
Manufacturer of flexitanks, dry bulk liners and FIBCs